

Contact

Your specialist Automotive Team.



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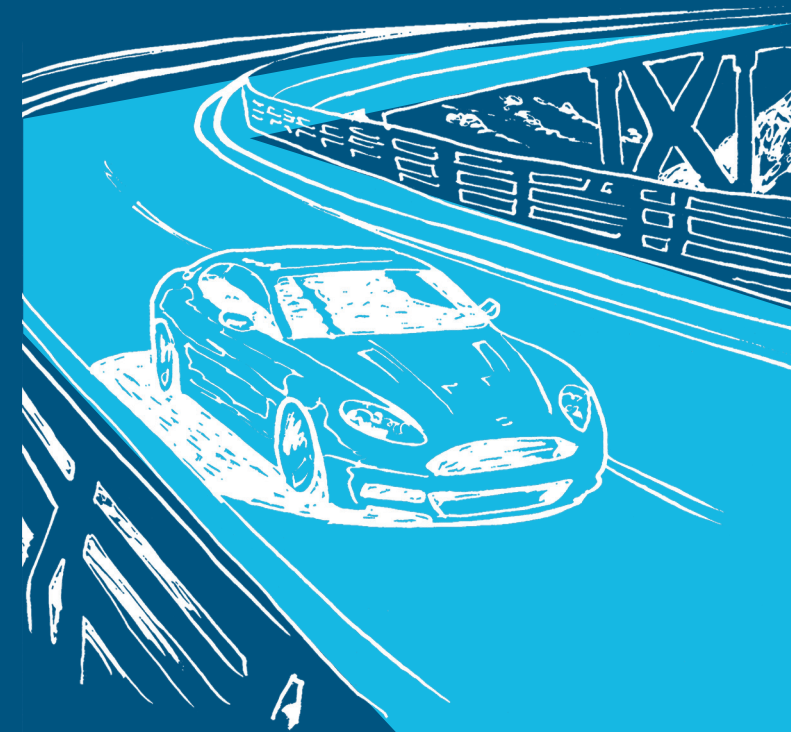
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With over 20 years in the sector, Geldards has one of the most experienced automotive teams in the country.

Advising motor retail clients across virtually all disciplines on a daily basis, we have a thorough and deep understanding of all the legal, practical and strategic issues which face your operations and pride ourselves in offering robust legal advice coupled with a clear and commercially pragmatic approach.

The team's experience is based on representing the country's largest motor retail group, Pendragon PLC which it has done from their stock market float over 20 years ago.

Our services to the industry include the wide spectrum of corporate transactions and in particular, business and asset transfers, flotation and rights issues, working with banks and venture capitalists to raise appropriately tailored finance through a variety of structures and helping dealer groups and other players to restructure and grow.

We advise on property matters, the acquisition or disposal of sites, development potential as well as planning agreements, conditions and environmental law.

We draft and negotiate contracts, warranties, sale or return agreements, terms and conditions for new and used vehicle sales and services.

Our employment specialists can assist you on all aspects of HR issues, draft employment and service agreements, compromises, as well as the conduct of matters to Tribunal.

In addition, our Automotive Team works for hundreds of dealerships nationwide on compliance and regulatory matters, competition issues, early risk management, providing training to Sales and Service Managers, and dealing forcefully and cost-effectively with disputes through mediation or litigation.

Examples of some of the commercial work the team have been involved in includes advising a major car manufacturer on a bespoke logistics contract for the

European distribution of components and packaging, and working with a leading UK motor vehicle group on its distribution relationships and manufacturers.

We understand your need for a swift and proactive approach which efficiently addresses your commercial objectives.

As we have been through most situations before, we have the insight and strategic input to ensure success. **Recent corporate deals in which the team have been involved include:**

- Acting for Tustain Motors Limited on the purchase of 2 dealerships in the North East and advising on future acquisitions.
- The acquisition of a Hyundai dealership for Pentagon Toyota.
- The sale of Blakes Vauxhall and Peugeot to Vertu.
- Acting for Pendragon on the disposal of a number of its's dealerships.
- The sale of the Francis Motor Group to the Marshall Motor Group.
- The purchase of a Vauxhall dealership for Drive Vauxhall.
- Acting for Allen Ford in the acquisition of 2 dealerships.

We are a one-stop-shop, combining technical expertise with acute commercial awareness. We have a real knowledge for your industry. We have the confidence of our clients and are able to bring solutions and add value to your business.